

IoT on the Edge and in the Cloud

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Microsoft Azure
+ AI Conference

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Microsoft & DEVintersection

Build IoT Solutions with Azure IoT Edge

- **Azure IoT and Azure IoT Edge Overview**
- **Demo: Getting Started with Azure IoT Edge and Azure Functions**
- **Challenges around building with Azure IoT Edge**
- **Other Azure IoT Services**
 - Azure Time Series Insights
 - Azure IoT Central
 - Azure Sphere
 - Azure RTOS
 - Azure Security Center for IoT

We're in a new era of digitization across industries



Manufacturing

Realize efficiency, automation, customer centricity and tap into new revenue sources



Energy

More efficient, cleaner power, and using less of it across industries



Transportation

People and goods moving reliably, more safely, and using less energy



Agriculture

Better yields and higher quality with fewer resources and less waste



Smart Cities

More sustainable, prosperous, and economically competitive cities



Retail

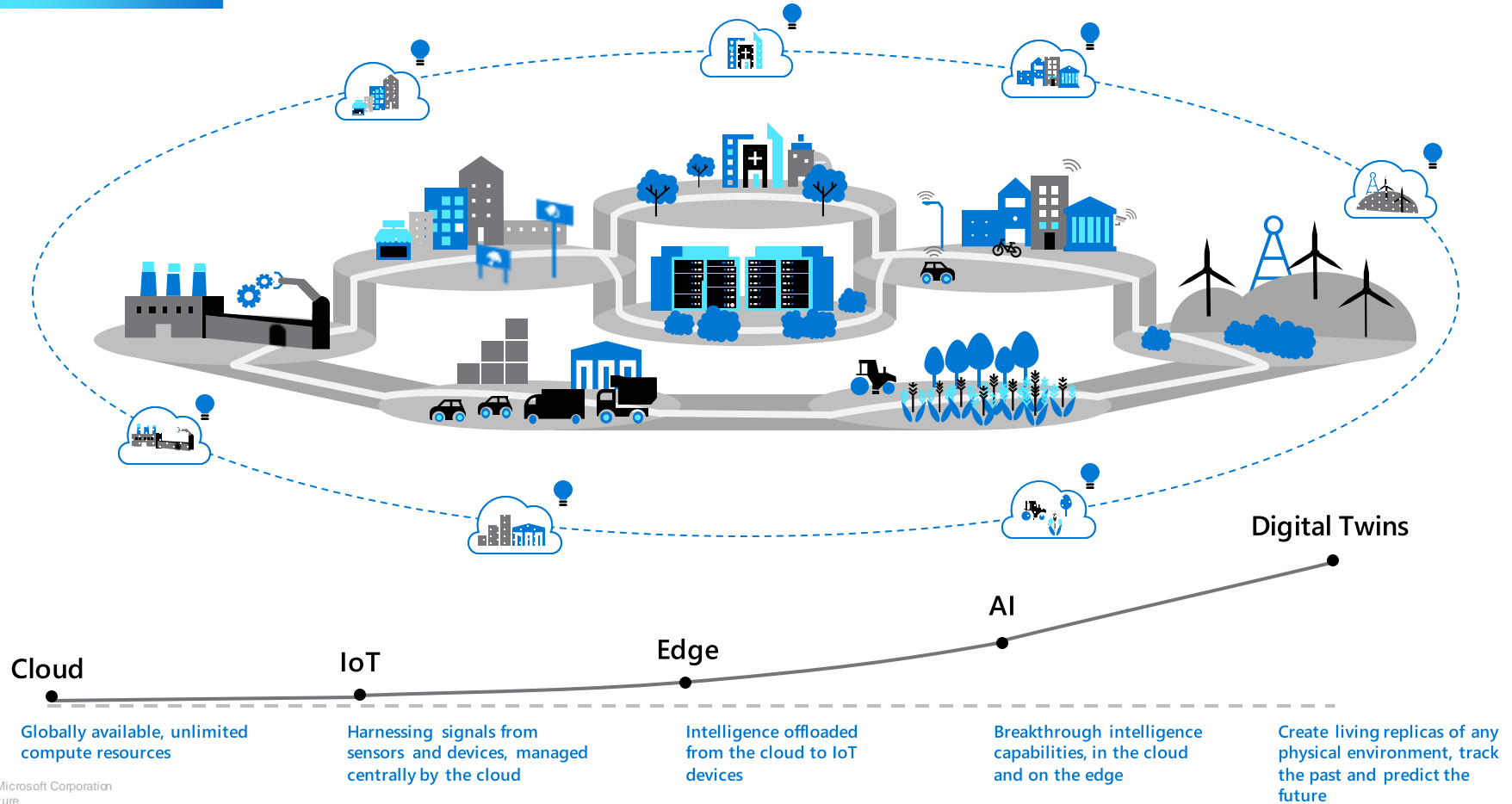
Better customer experiences, new market opportunity



Healthcare

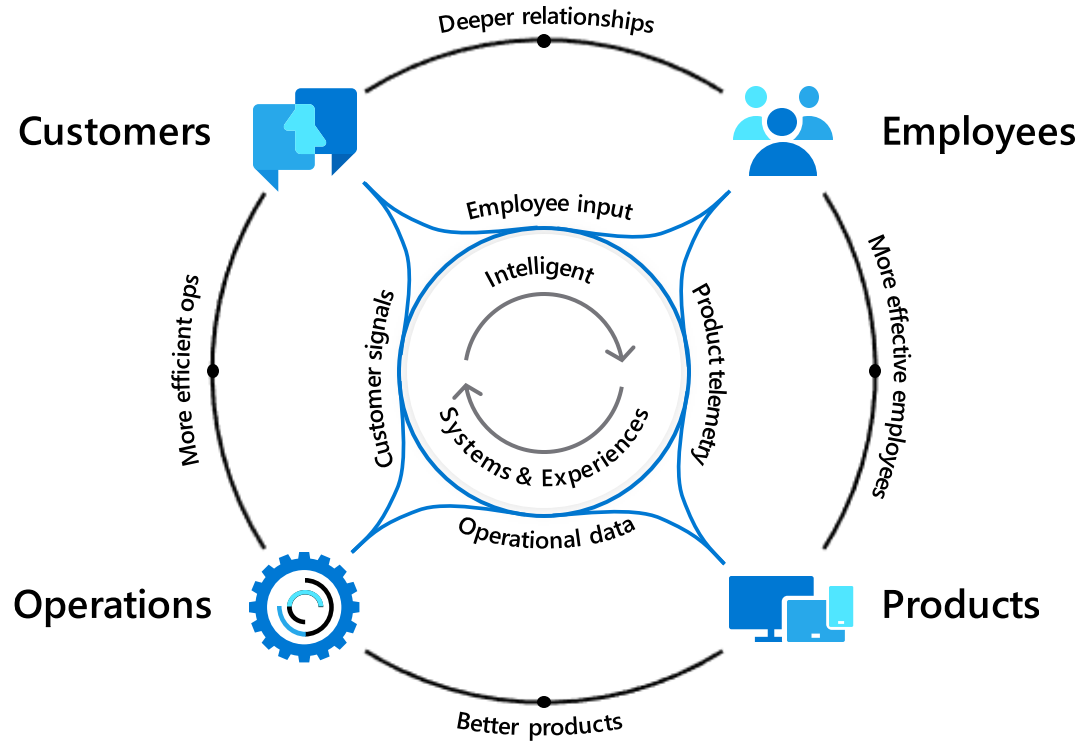
Improved quality and better outcomes for patients, anywhere

Catalytic innovations enabling new opportunities



Enabling a digital feedback loop

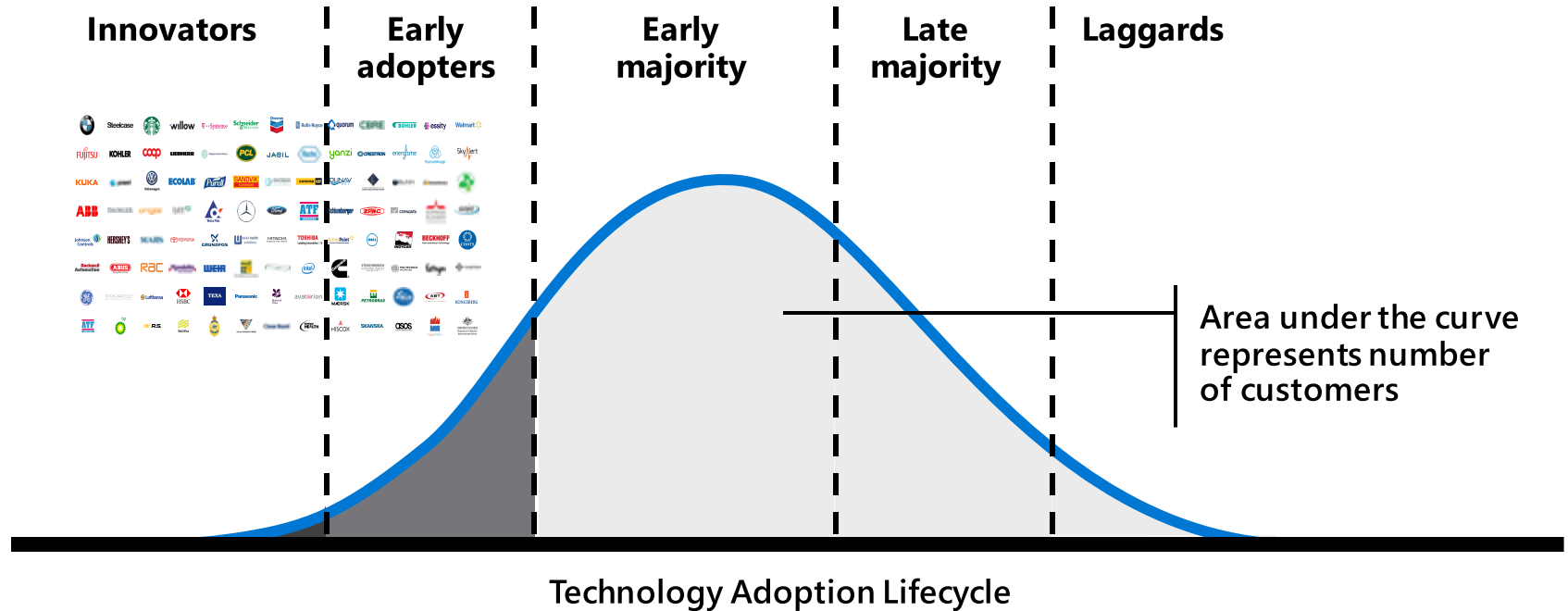
- 1 Data: Capture digital signal across business
- 2 Insight: Connect and synthesize data
- 3 Action: Improve business outcomes



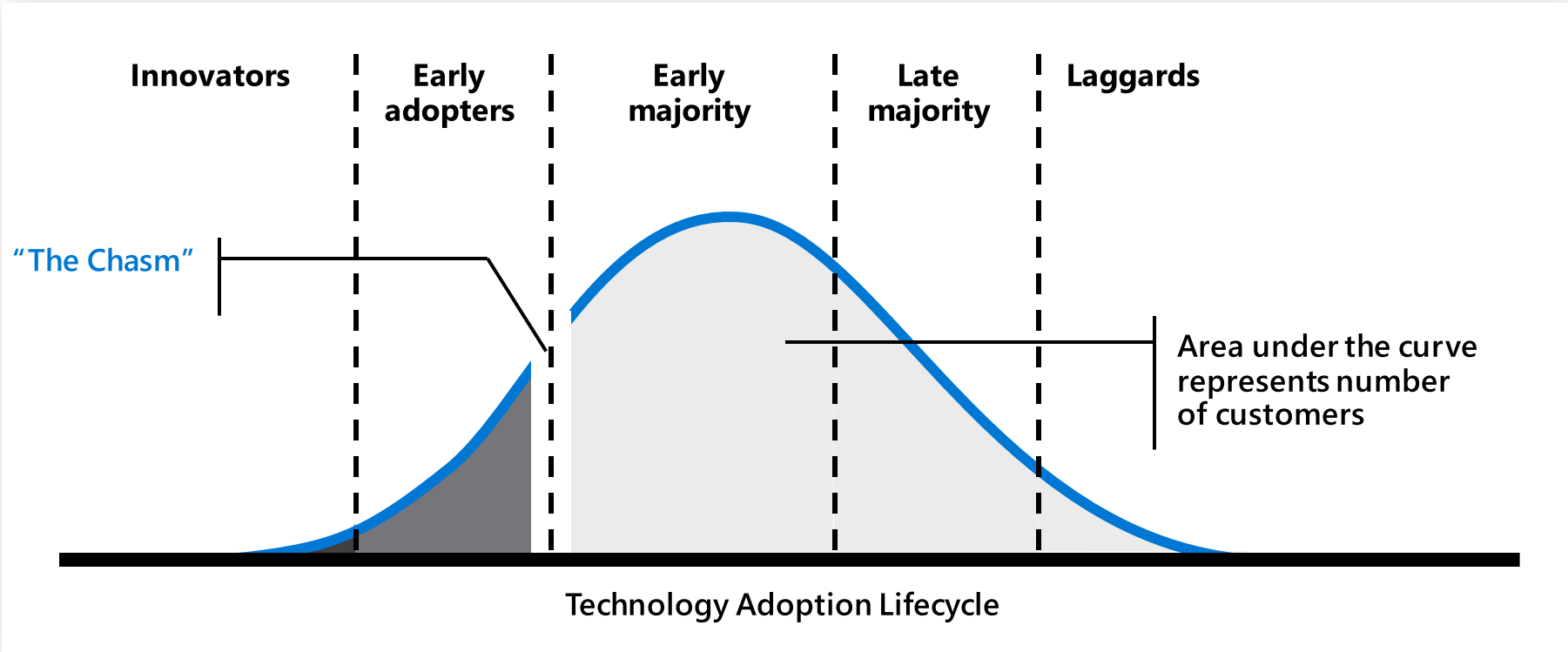
Thousands of Azure IoT customers

	Steelcase		willow	T-Mobile Systems	Schneider Electric	Chevron	Rolls-Royce	quorum	CBRE	BUHLER	essity	Walmart
FUJITSU	KOHLER	coop	LIEBHERR	Wagmans Boots Alliance	PCL	JABIL	Roche	yanzi	CRESTRON	energisme	thyssenkrupp	SkyAlert
KUKA	powel	Volkswagen	ECOLAB	Purell	SANDVIK Coromant	eVOQUA	FINNING CAT	DUNAV NET	UNIVERSITY OF DUBAI DUBAI WORLD TRADE CENTRE	BUNN	DRONEWORKS	GreenSource
ABB	DAIMLER	origis	btt	Tetra Pak	Mercedes-Benz	Ford	ATF SERVICES	Schlumberger	ZPMC	COPADATA	RUPPINER KLINIKEN	GOJO
Johnson Controls	HERSHEY'S	MARS	TOYOTA	GRUNDFOS	weka health solutions	HITACHI Inspire the Next	TOSHIBA Leading Innovation >>>	ActionPoint	DELL	INDYCAR	BECKHOFF New Automation Technology	COATS
Rockwell Automation	ABUS Security Tech Germany	RAC	Mondelez International	WEHR	VIA of Chicago's Location to Notice	NAV CANADA	intel	Cummins	STEIGENBERGER AIRPORT HOTEL FRANKFURT	POLITECNICO MILANO 1863	fathym	targetbase
GE	STOCKROSE SMART BUILDINGS AS A SERVICE	Lufthansa	HSBC	TEXA	Panasonic	National Trust	avatorion	MÆRSK	PETROBRAS	THE YIELD	ABT POWER MANAGEMENT	KONSGBERG
ATF SERVICES	bp	R.S.	Met Office	Police	VILLAGE ROADSHOW LIMITED	Clear Bank	BENDIGO HEALTH	HISCOX	SKANSKA	OSOS	HarperCollins	Australian Government Department of Industry, Innovation and Science

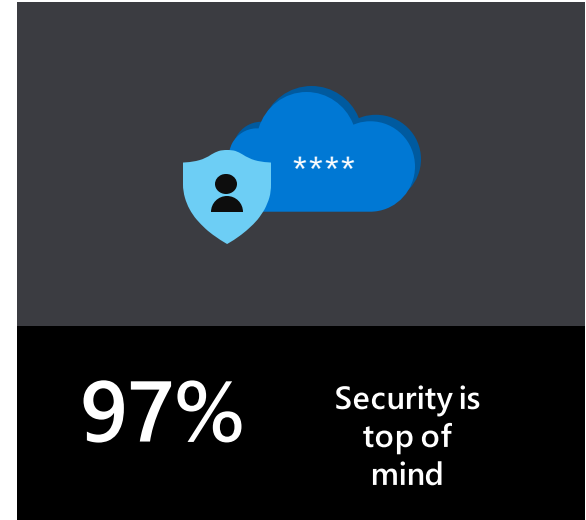
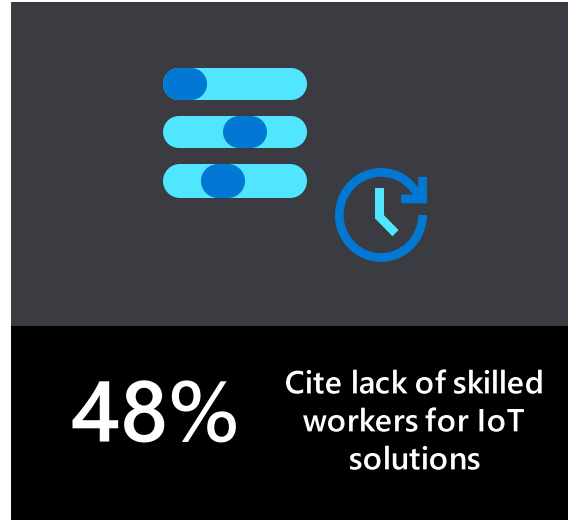
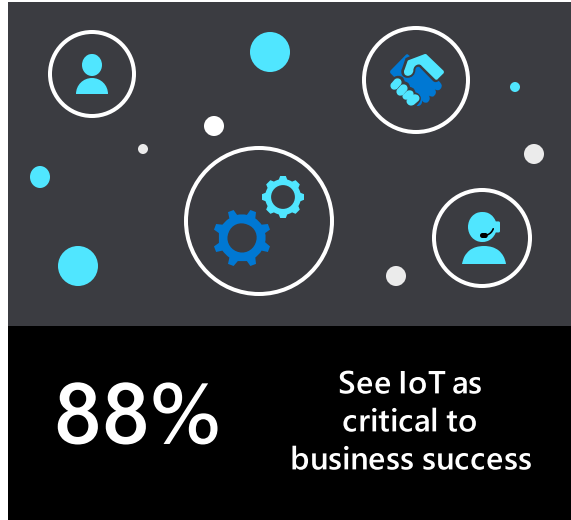
Technology adoption lifecycle



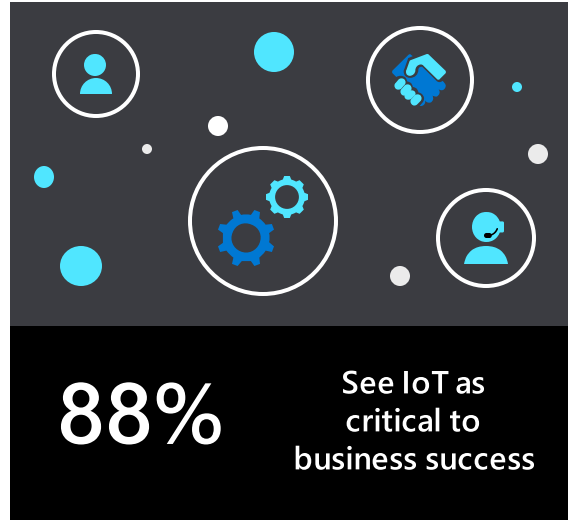
IoT is crossing the chasm and going mainstream



What we learned from customers in our IoT Signals survey



The need for comprehensive IoT services



Microsoft's comprehensive IoT product portfolio



Azure Security
Center for IoT

Azure IoT
Priority Verticals



Manufacturing



Retail



Agriculture



Energy



Smart Cities



Healthcare



Transportation

Azure IoT
Solutions



Azure IoT Central
(SaaS)



Azure IoT Reference
Architecture & Accelerators
(PaaS)



Dynamics Connected
Field Service
(SaaS)

Azure
Services for IoT



Azure IoT Hub
Azure IoT Hub Device
Provisioning Service
Azure Digital Twins
Azure Time Series Insights
Azure Maps

Azure Stream Analytics
Azure Cosmos DB
Azure AI
Azure Cognitive Services
Azure ML
Azure Logic Apps

Azure Active Directory
Azure Monitor
Azure DevOps
Power BI
Azure Data Share
Azure Spatial Anchors

IoT & Edge
Device Support

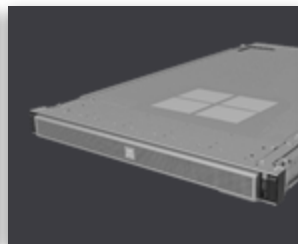
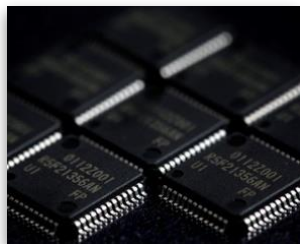


Azure RTOS
Azure Sphere
Azure IoT Device SDK
Azure IoT Edge
Data Box Edge

Windows IoT
Azure Certified for IoT—Device
Catalog
Azure Stream Analytics
Azure Storage

Azure ML
Azure SQL
Azure Functions
Azure Cognitive Services

Microsoft's comprehensive IoT & Edge offerings



Sensors + Control

Sensors to Interactive

Integrated Platform

Global scale processing

Microcontroller

Azure RTOS &
Azure Sphere

Integrated Circuit designed to govern a specific operation in an embedded system

Highly-secured, connected MCU

Azure Sphere Linux OS for modem MCUs

Included Azure IoT Device SDK

IoT Devices

Azure IoT Device SDK

Endpoint devices such as appliances, vehicles, or factory machines that connect, interact and exchange data

1300+ devices, 300+ partners - all certified to work great with Azure IoT Services

Cross-platform and open source: Windows IoT, Linux, Android, iOS, RTOSs and more

Edge Devices

Azure IoT Edge

Devices that aggregate, process & provide gateway capabilities for IoT endpoints

Deploy and manage Azure Services in containers on any IoT device

AI, AzureML, Azure Stream Analytics and more

Cross-platform and open source: Windows IoT, Linux

Edge Appliances

Azure Stack Edge

Integrated appliances that provide a subset of cloud edge roles, such as ML-inferencing

Azure Stack Edge: AI-Enabled, Storage and compute Azure Edge appliance

Edge Stack

Azure Stack Hub

Scalable solutions that provide a full cloud stack, including IaaS and PaaS capabilities

Edge and Disconnected Scenarios

Regulatory Requirements

Cloud app model on-premises

Hyperscale Cloud

Edge Regions

First-party cloud regions

Full Range Hyperscale Cloud Services

Tiered Service availability: Heroes > Hubs > Satellites

Open Source Based Services & Tools

Most specialization

Fewest services

Full Spectrum of Cloud + Edge Form Factors

Intentional & Appropriate Azure Service Availability

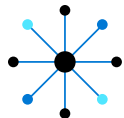
Fewest form factors

Most services



IoT Hub

Platform as a Service (PaaS)



Establish bi-directional communication with billions of IoT devices



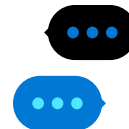
Enhance security with per device authentication



Provision devices at scale with IoT Hub Device Provisioning Service



Manage devices at scale with device management



Multi-language and open source SDKs

Connect, Manage and Monitor millions of devices at scale

Rockwell
Automation



Rolls-Royce

ECOLAB[®]

Schneider
Electric

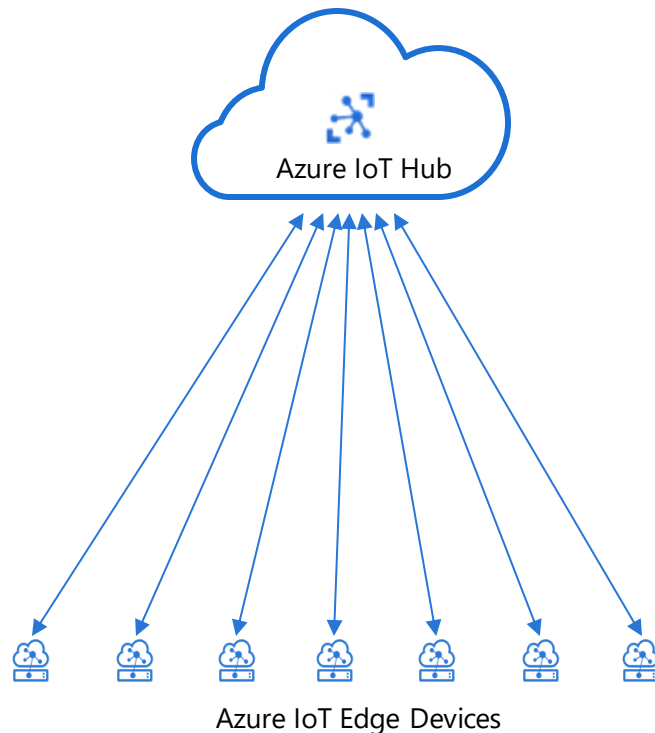
Azure IoT Edge

Run Azure AI, Azure Services & Custom Services directly on IoT devices

Azure IoT Edge

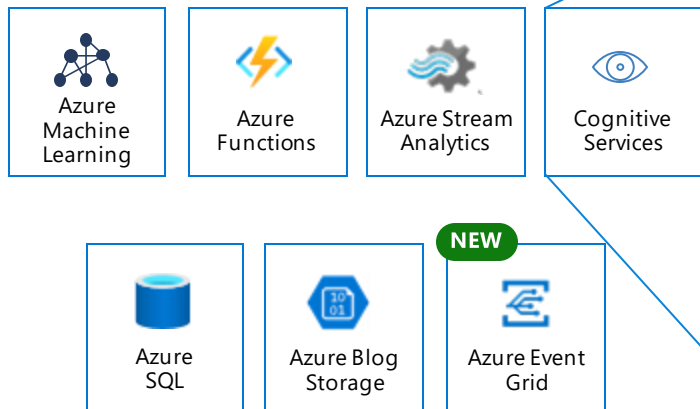
- Open source, cross platform, container-based edge runtime
- Run Azure services & your own code on IoT class and larger devices – fully extensible
- Manage the devices and IoT Edge workloads centrally
- Supports offline operation
- Fully Visual Studio + Visual Studio Code developer support
- Azure DevOps + Jenkins CI/CD support
- **Over 80 Azure Certified for IoT, 3rd party IoT Edge devices**

NEW

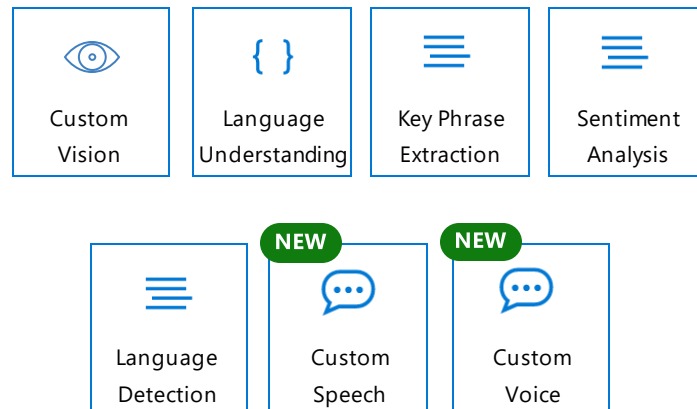


Azure Service Support for Azure IoT Edge

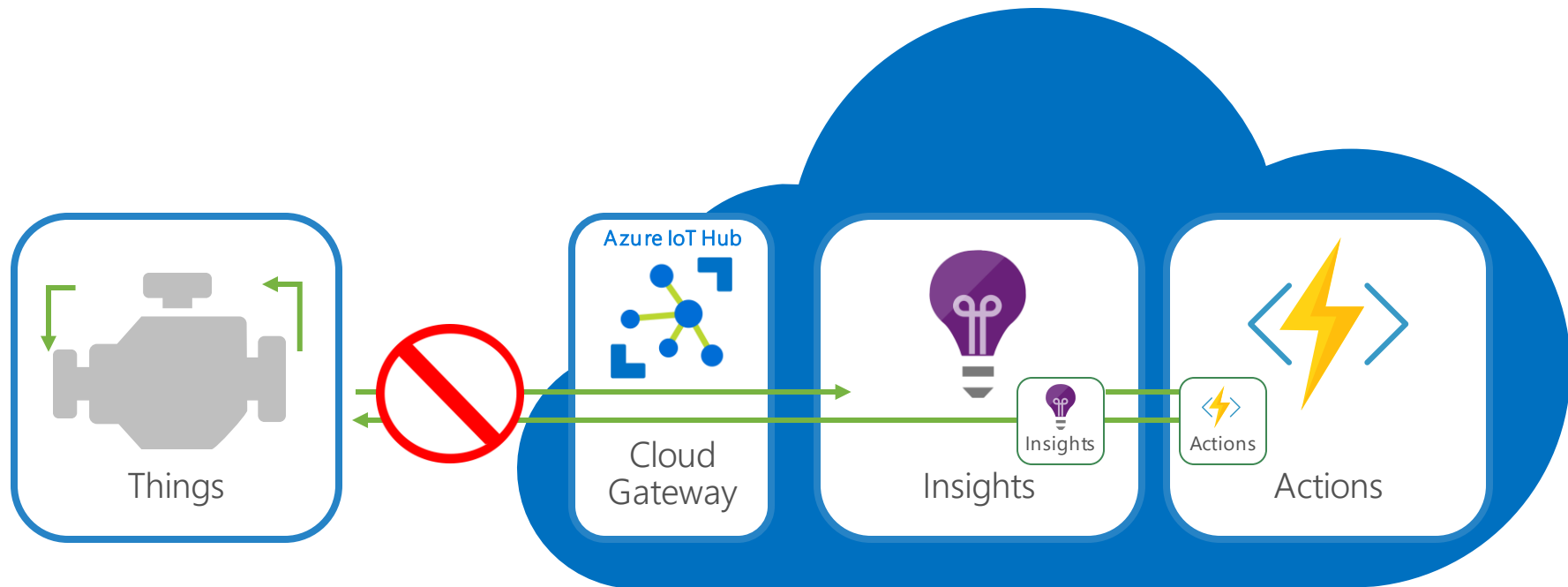
Azure Service support for Azure IoT Edge



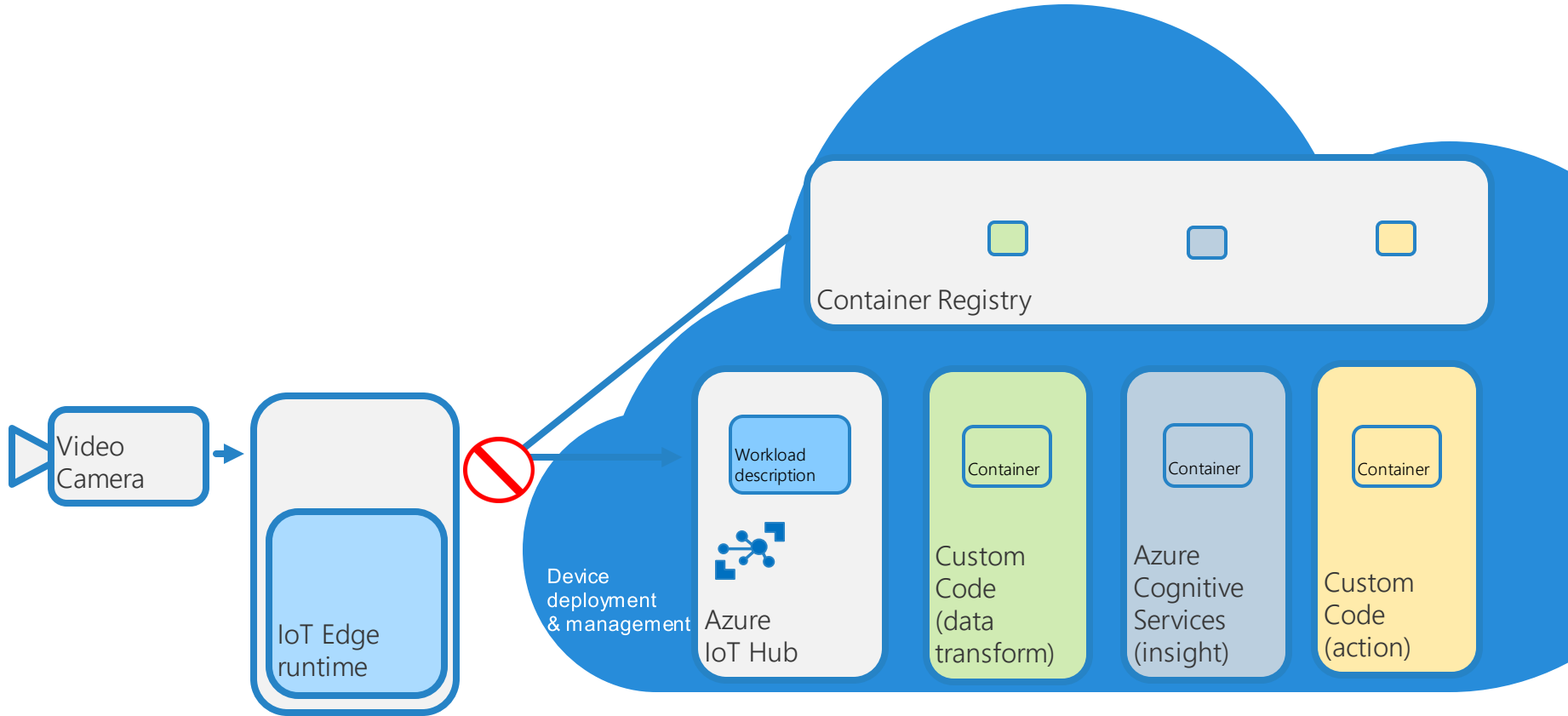
Azure Cognitive Services support for Azure IoT Edge



IoT application pattern + edge intelligence



Edge intelligence enabled with Azure IoT Edge



Basic Azure IoT Edge functionality

Create workloads which can include high value AI

Target workloads at the correct type of device

Run those workloads locally, in a disconnected manner

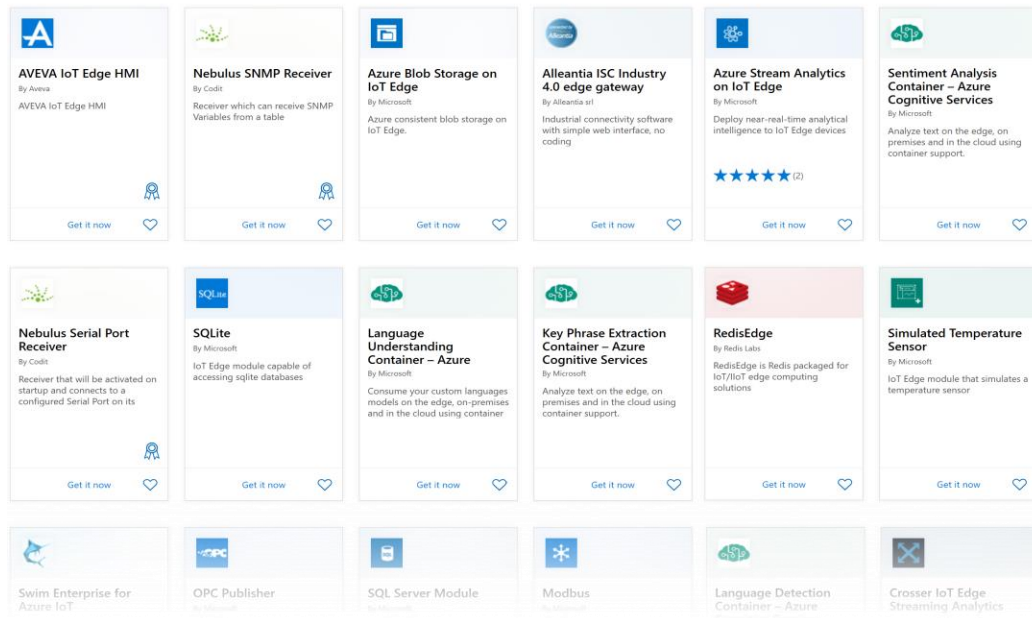
Monitor the health of the workloads

Module Marketplace

Solution builder - Leverage an ecosystem

ISV - Highlight your tech
(<https://aka.ms/iot-edge-marketplace-doc>)

Results in IoT Edge Modules (24)



July '18

1st party modules only

October '18

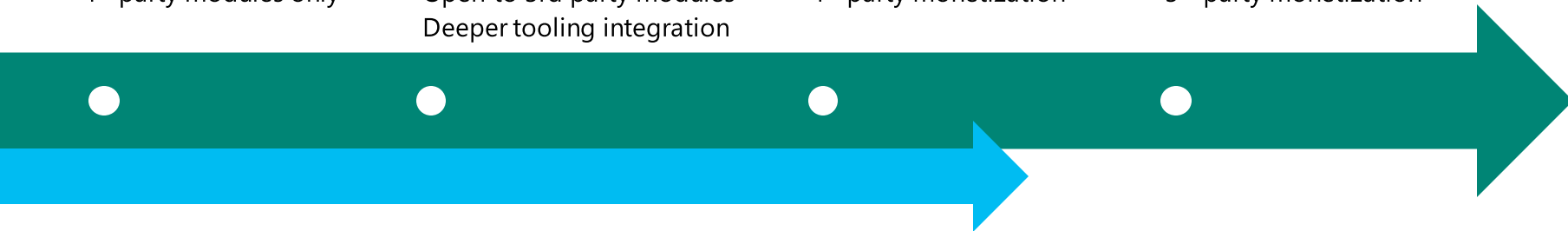
Open to 3rd party modules
Deeper tooling integration

Feb '19

1st party monetization

2020

3rd party monetization




Azure IoT Edge certified devices

Simplifies IoT solution development



Streamlined certification process

All certified devices are featured

Tell us what you are looking for 



Featured devices All devices >

Cloudian AI Box





CLOUDIAN AI Box (Indoor and Outdoor Models) is a compact, fan-less, high performance edge-heavy computer box with a built-in GPU, which can execute inference processing of machine learning/deep learning. It can support LTE, Wifi and LAN communication and is equipped with NVMe SSD 128GB. Outdoor Model has PoE power supply to a network camera and supports IP67 rating of waterproof/dustproof as well as lightning protection. Indoor and Outdoor Models can fit a wide range of needs for practical use of AI/IoT applications

ARTiGO A1250




The VIA ARTIGO A1250 is a high-performance, feature-rich ultra-slim system that fits easily into any environment and is suitable for a broad spectrum of applications, including media streaming, home automation, digital signage, and surveillance.

OpenBlocks IoT VX2

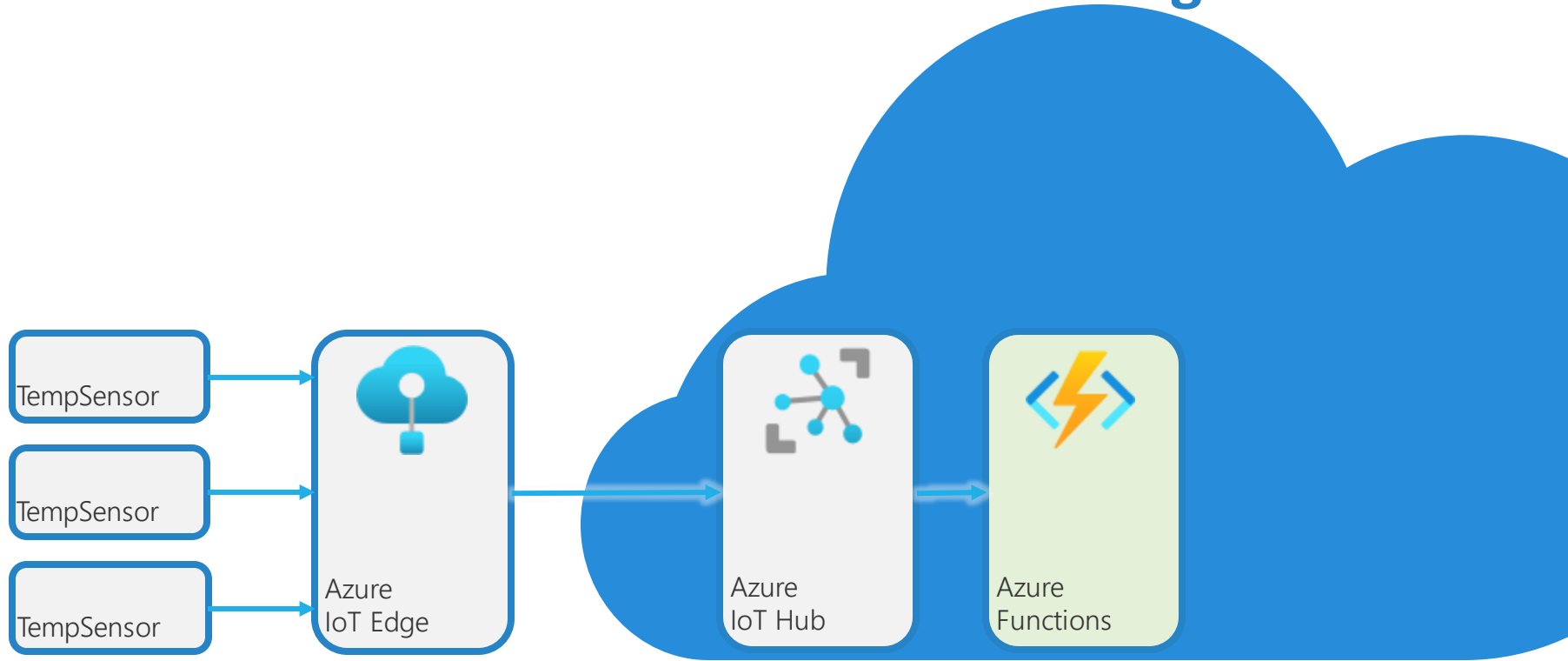


Intelligent computing with real-time analytics at the edge is a key trend going forward, and with strong partnership with PlatHome, Microsoft demonstrated what Azure IoT Edge could do in real world scenario. VX2 is IoT Gateway with programmable edge node computer function connecting various sensors, beacons and devices to the Cloud.



Visit <http://aka.ms/certfaq> to learn more about program requirements

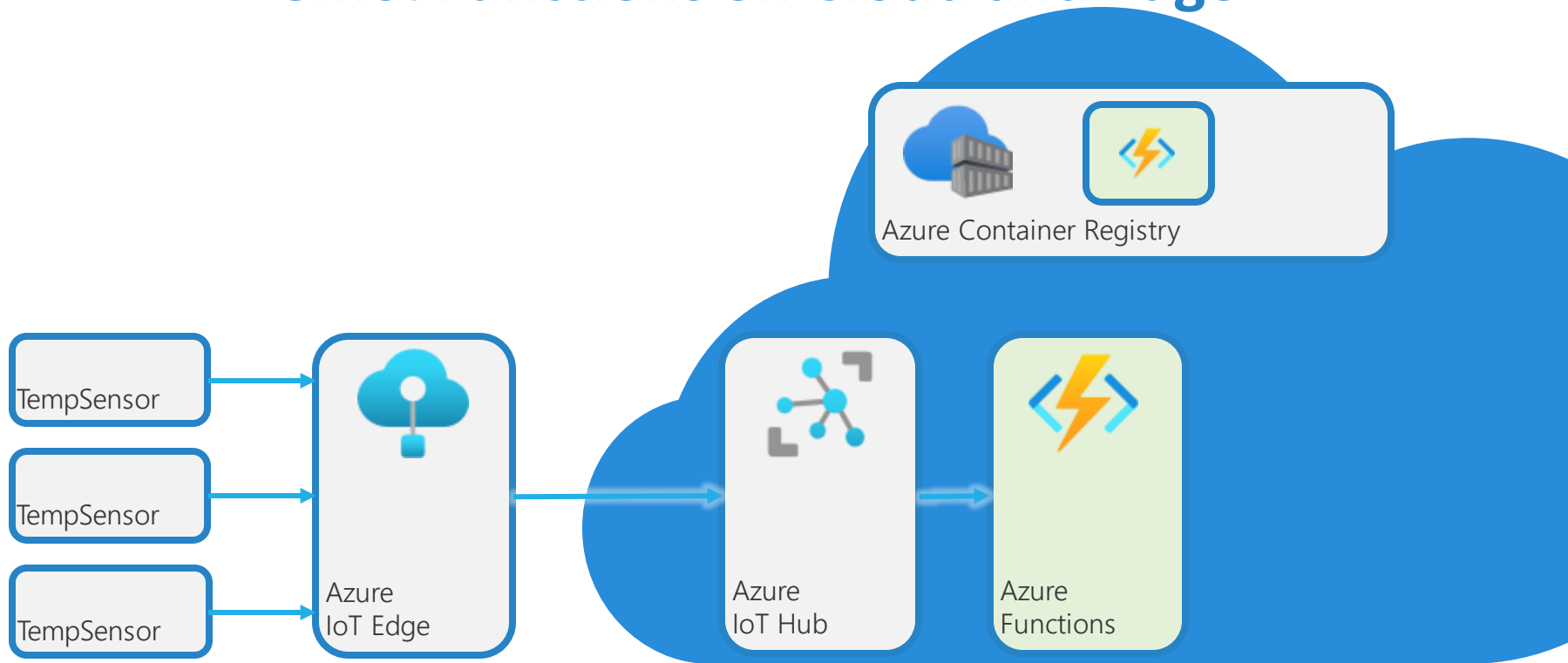
Demo: Functions on Cloud and Edge



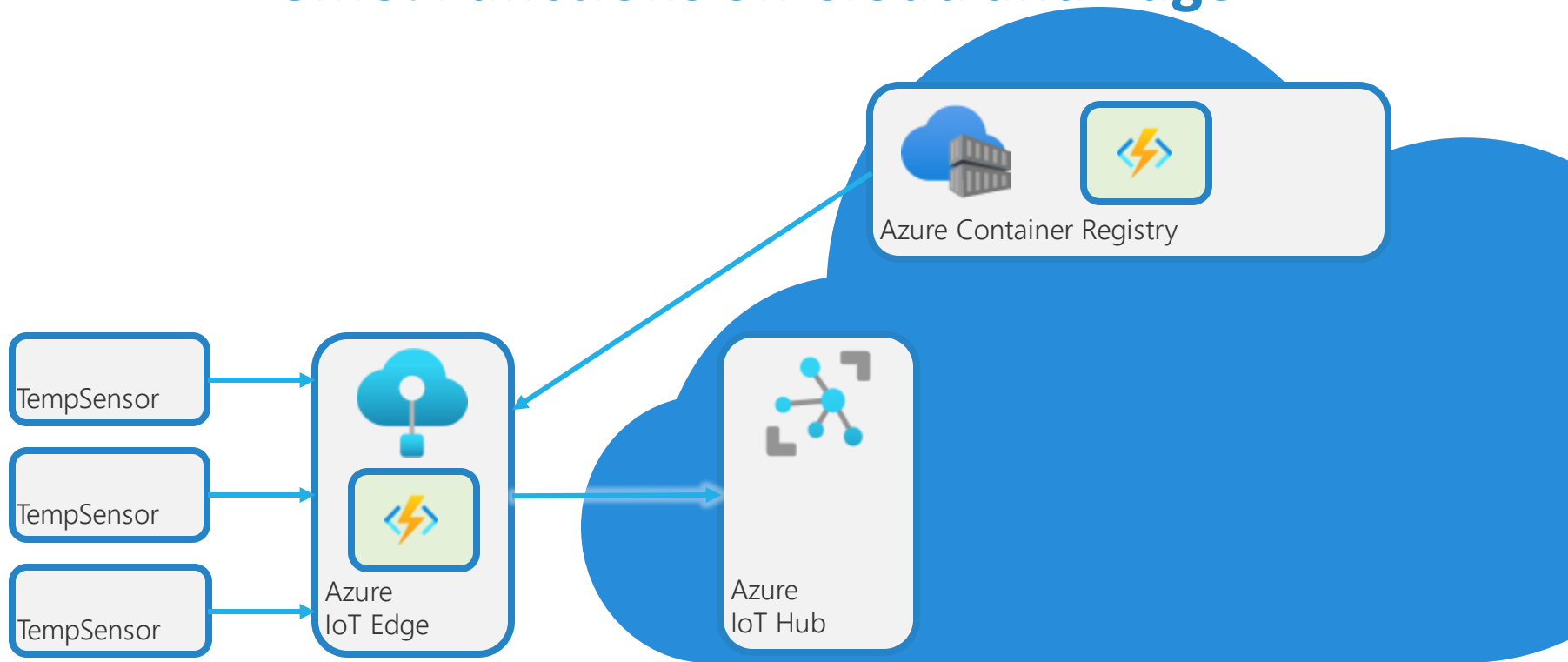
Microsoft Azure
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Demo: Functions on Cloud and Edge



Demo: Functions on Cloud and Edge



Demo: Functions on Cloud and Edge

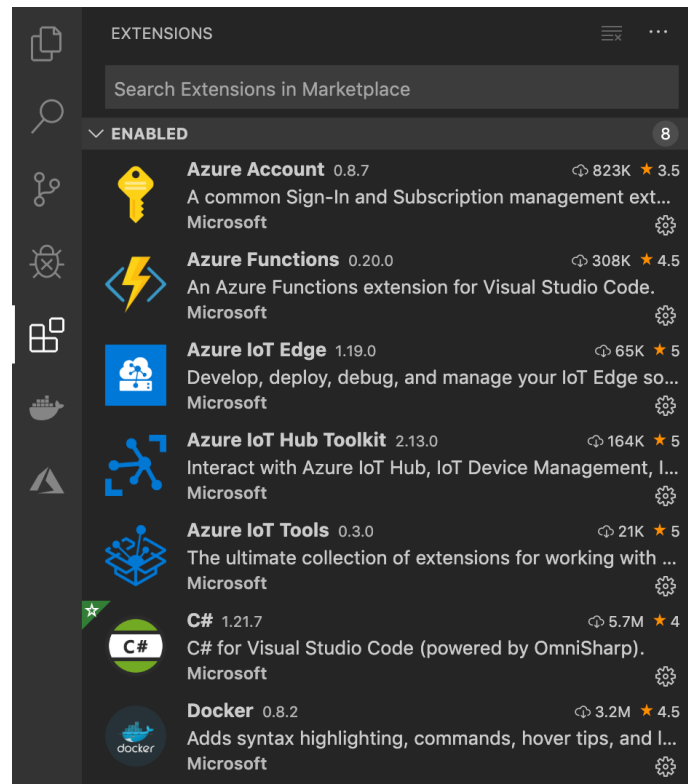
What we will do:

- 1. Create an IoT Hub**
- 2. Deploy a simulated Sensor Device**
- 3. Deploy a simulated IoT Edge Device**
- 4. Build and deploy an Azure Function that processes sensor data in the Cloud**
- 5. (re)Deploy our Azure Function to IoT Edge**
- 6. View the processing happening on the Edge Device**

Setup your Development Environment

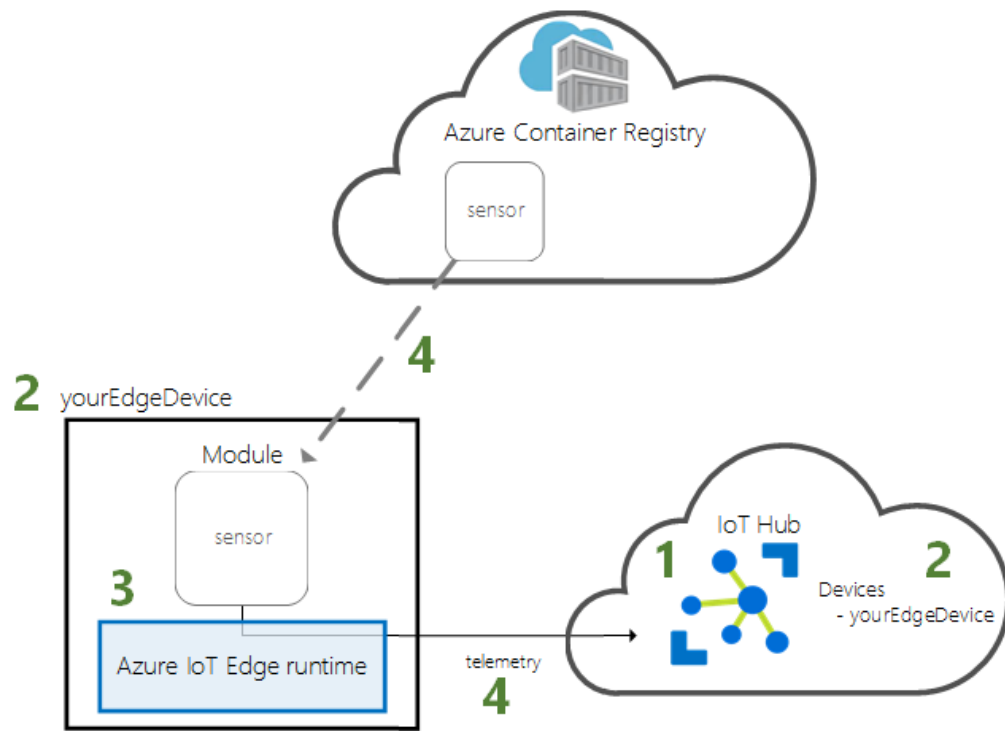
What you need:

- Free Azure Account
- Visual Studio Code with
 - Azure IoT Tools Extension
 - Azure Functions Extension
 - Docker Extension
 - Language support (C#, Java, C, Node.js, Python)
- az cli with Azure IoT Extension



Getting Started: Create an IoT Hub and Connect IoT Edge

1. Create an IoT Hub
2. Register an IoT Edge device to your IoT hub
3. Install and start the IoT Edge runtime on your virtual device
4. Remotely deploy a module to an IoT Edge device



Follow along with Azure Cloud Shell

Go To <https://shell.azure.com>

Demo - Creating and Connecting the Edge Device

Create a Resource Group

```
az group create --name IoTEdgeResources --location westus2
```

Start a Virtual Machine to host our IoT Edge

```
az vm image accept-terms --urn microsoft_iot_edge:iot_edge_vm_ubuntu:ubuntu_1604_edgeruntimeonly:latest
az vm create --resource-group IoTEdgeResources --name EdgeVM \
--image microsoft_iot_edge:iot_edge_vm_ubuntu:ubuntu_1604_edgeruntimeonly:latest \
--admin-username azureuser --generate-ssh-keys
```

Create an IoT Hub

```
az iot hub create --resource-group IoTEdgeResources --name myHubDevInterSection2019 --sku F1
```

Create an Edge Device and Get its Connection String

```
az iot hub device-identity create --hub-name myHubDevInterSection2019 --device-id myEdgeDevice --edge-enabled
az iot hub device-identity show-connection-string --device-id myEdgeDevice --hub-name myHubDevInterSection2019
```

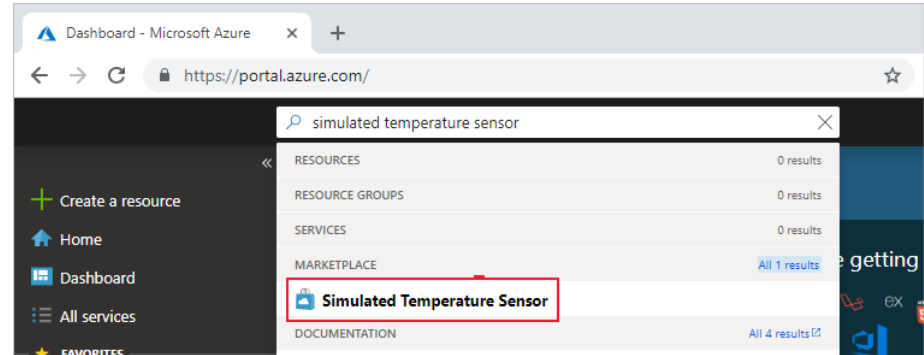
Demo - Creating and Connecting the Edge Device

Connect the Edge Device

`az iot hub show-connection-string`

```
az vm run-command invoke -g IoTEdgeResources -n EdgeVM --command-id RunShellScript \
--script "/etc/iotedge/configedge.sh '{device_connection_string}'"
```

- **Connect Edge to Hub w/Connection string**
- **Deploy Sensor Container from Marketplace to Edge**
- **Route all/all -> View on Cloud**



Demo: Creating an Azure Function for IoT

1. In VS Code, Create a new Azure Function

1. (use command palette)

2. Add Code for your IoT Hub (EventHub) Trigger

3. Get Connection String for IoT Hub EventHub

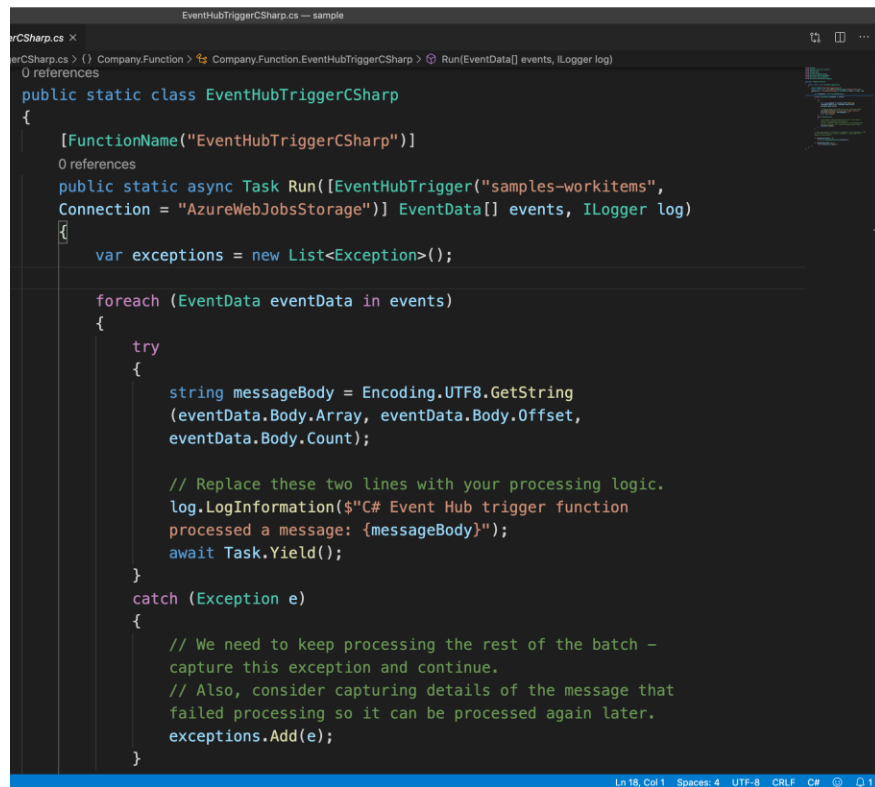
> az iot hub show-connection-string

4. Local Debugging (F5)!

5. Deploy Function to Azure Functions App

1. (use command palette)

6. View Messages in Azure Portal



```
EventHubTriggerCSharp.cs - sample
erCSharp.cs > {} Company.Function > Company.Function.EventHubTriggerCSharp > Run(EventData[] events, ILogger log)
0 references

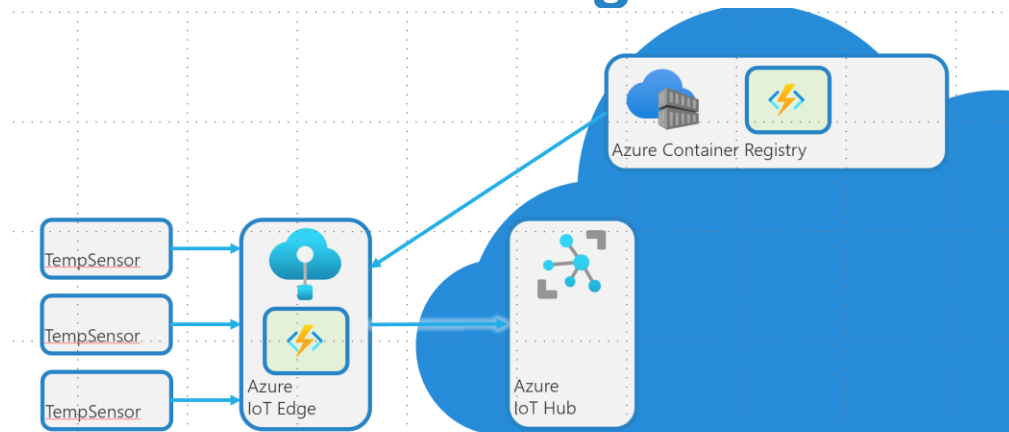
public static class EventHubTriggerCSharp
{
    [FunctionName("EventHubTriggerCSharp")]
    0 references
    public static async Task Run([EventHubTrigger("samples-workitems",
        Connection = "AzureWebJobsStorage")] EventData[] events, ILogger log)
    {
        var exceptions = new List<Exception>();

        foreach (EventData eventData in events)
        {
            try
            {
                string messageBody = Encoding.UTF8.GetString
                    (eventData.Body.Array, eventData.Body.Offset,
                    eventData.Body.Count);

                // Replace these two lines with your processing logic.
                log.LogInformation($"C# Event Hub trigger function
                    processed a message: {messageBody}");
                await Task.Yield();
            }
            catch (Exception e)
            {
                // We need to keep processing the rest of the batch -
                // capture this exception and continue.
                // Also, consider capturing details of the message that
                // failed processing so it can be processed again later.
                exceptions.Add(e);
            }
        }
    }
}
```

Demo: Package and Run Function at the Edge

1. Add Code for your IoT Edge Hub Trigger (no connection string!)
 1. (can also start new function w/edge trigger)
2. Set routes to Edge Function in deployment manifest
3. Build container and push to ACR
4. Deploy to IoT Edge from VS Code
5. View Docker logs of Edge Function
6. View Messages in Cloud with VS Code



```
83  ✓  "$edgeHub": {  
84  ✓    "properties.desired": {  
85      "schemaVersion": "1.0",  
86  ✓    "routes": [  
87      "TemperatureFilterToIoTHub": "FROM /messages/modules/  
      TemperatureFilter/outputs/* INTO $upstream",  
88      "sensorToTemperatureFilter": "FROM /messages/modules/  
      SimulatedTemperatureSensor/outputs/temperatureOutput INTO  
      BrokeredEndpoint(\"/modules/TemperatureFilter/inputs/input1\")\"  
89      ],  
90  ✓    "storeAndForwardConfiguration": {  
91      "timeToLiveSecs": 7200  
92    }  
93  }  
94  }  
95  }
```

Azure IoT Edge: Powerful Messaging and Control

What we saw:

- IoT Edge can act as a transparent gateway (proxy sensor data to cloud)
- The code you use on the cloud can be pushed to the Edge for local processing -> take action on the edge!
- When Edge connects to the cloud, after being offline, your messages can also still be routed to the cloud

Challenges with IoT Edge Development

- **Not all Azure Services look the same on the Edge as in the cloud**
 - IoT Hub Message Routing Differences (eg Azure Functions trigger)
 - Deployment differences
- **Figuring out how to size your IoT Edge device hw**
 - Highly dependent on your workload
 - Subject to change with data size/rate
- **Setting up round-trip CI/CD**
 - Deployment manifest for modules can become complex quickly
 - Configuration can vary between test and production (virtual vs real devices, etc)

References

■ Docs links

- [IoT Edge](#)
- [QuickStart](#)
- [VS Code IoT Edge Functions](#)
- [VS Code Cloud Functions](#)

■ Repos for the demo

- <https://github.com/Azure-Samples/azure-functions-edge-and-cloud>

You can get started today:

- **Build/Practice your skills in Azure using simulated devices**
- **When you are ready, you can get certified devices and deploy ready-to-run modules from Azure Marketplace**
- **You can also build modules for the Marketplace (3rd party monetization coming 2020)**

Other Azure IoT Services

Azure Time Series Insights (TSI)

A Serverless, Fully Managed Platform as a Service (PaaS) Solution Built for IoT



Ingest, process, store, and query highly contextualized, time-series-optimized, IoT-scale data



Built in rich User Experience for ad-hoc queries and exploration



Rich analytics APIs for ad-hoc exploration and operational intelligence



JavaScript control library for building custom analytics apps on the TSI platform

Turn data into decisions with actionable real-time IoT insights

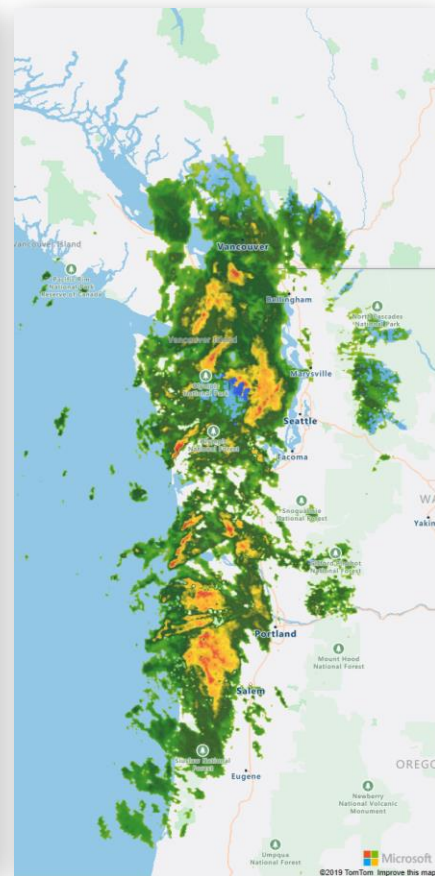


Azure Maps

Recent updates

Microsoft's recommended mapping service for Azure solutions

- ✓ IoT spatial analytics using Azure Map (also Azure Notebooks integration)
- ✓ Real-Time Public Transit data in partnership with Moovit
- ✓ Best Accessibility rating in the market
- ✓ Azure Maps Spatial Operations (General Availability)
- ✓ New Cartography and styling updates
- ✓ Geopolitical view to see map boundaries based local



Windows IoT

Smart, Secure, Fast

NEW

- ✓ Availability of NXP SOC

- General Availability of NXP i.MX SOC
- Increased silicon choice for device and solution builders
- Industrial grade silicon

NEW

- ✓ Windows ML Container

- Public Preview of new Windows ML Container
- Fast and agile platform to build enterprise-grade IoT solutions
- Hardware acceleration can take advantage of any DirectX 12 compliant GPU

NEW

- ✓ SQL Server IoT 2019

- Addresses latency and connectivity requirements
- Maintains data on-premises
- Securely stores and analyzes large amounts of data

ANNOUNCING

Azure RTOS ThreadX

Over 6.2 billion
deployments, making it
one of the most
deployed RTOS in the
world.

Azure RTOS

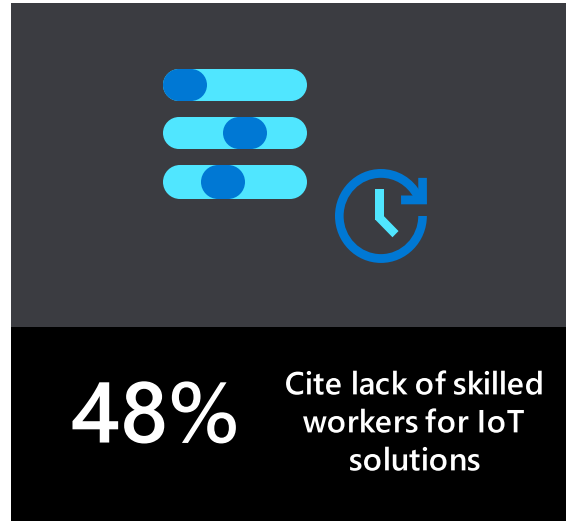
NEW

✓ Partnership announcement



- Microsoft & Renesas combine forces to simplify the Device-to-Cloud experience
- Integration of Azure RTOS ThreadX with the Renesas Flexible Software Package
- Seamless and easy out-of-box support for Azure RTOS

The need for solutions that enable rapid application development without cloud development skills



IoT Central

A fully managed IoT app platform

- ✓ Highly secure
- ✓ Enterprise-grade
- ✓ Predictable pricing
- ✓ Industry-focused



Get connected

Connect IoT devices to the cloud faster than any other platform.



Stay connected

Reconfigure and update devices with centralized device management.



Transform

Bridge the gap with connectors and extensibility APIs.

Existing solution builders

MESHSYSTEMS™

cradlepoint
Connect Beyond

sage**greenlife**

flex



C.H. ROBINSON

umec



FOOTMARKS



jda.



BOSCH



IoT Central

NEW

Preview Capabilities



App templates
for Industry Verticals



White labeling
your SaaS – your
brand



Azure IoT Edge
support



Multitenancy
Support



API
Support



IoT Plug and
Play Support



New 2-tiered pricing
model announced, based
on message volume

App templates are **tools** to help
partners & solution builders
kickstart IoT solution development

Use or sell to customers directly
or through **AppSource**

Your brand, your SaaS

App templates consist of:

- Sample operator dashboards
- Sample device templates
- Simulated devices
- Pre-configured rules and jobs
- Rich documentation including tutorials
- Brand templates using white labeling features

IoT Central

NEW Preview Capabilities



App templates
for Industry Verticals



White labeling
your SaaS – your
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Azure IoT Edge
support



Multitenancy
Support



API
Support



IoT Plug and
Play Support



New 2-tiered pricing
model announced, based
on message volume



Retail

- Digital distribution center
- In-store analytics
- Checkout, Condition monitoring
- Connected logistics
- Smart inventory management



Healthcare

- Continuous patient monitoring



Energy

- Smart meter analytics
- Solar power monitoring



Government

- Water quality monitoring
- Water consumption monitoring
- Connected waste management

NEW Capabilities



App templates
for Industry Verticals



White labeling
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support



Multitenancy
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API
Support

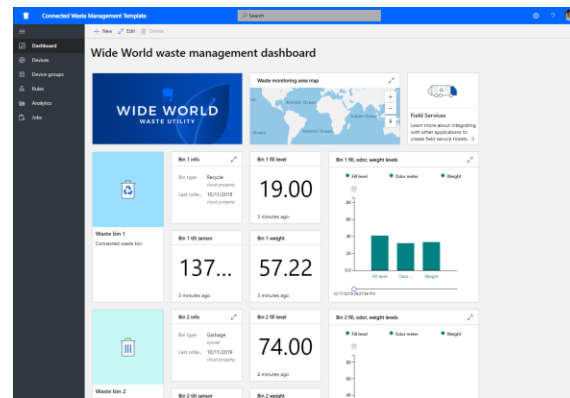
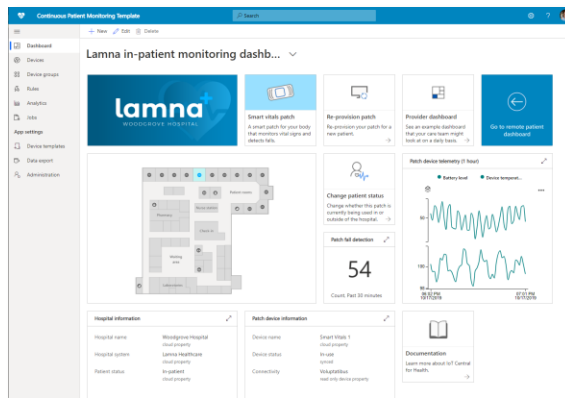
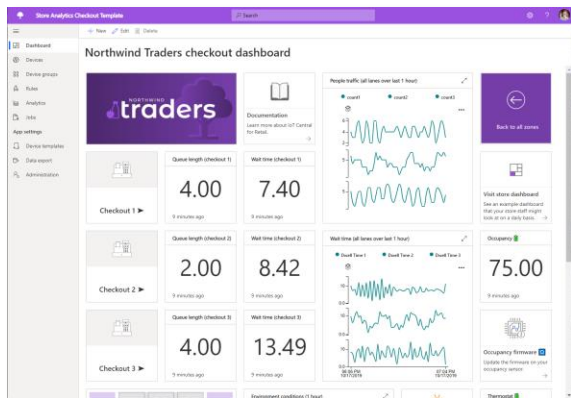


IoT Plug and
Play Support



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IoT Central

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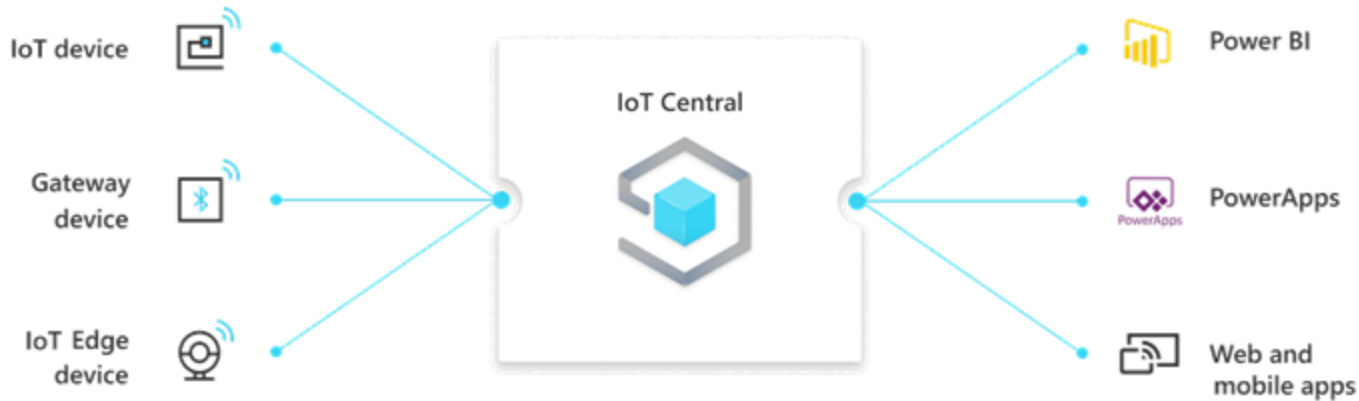
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API
Support

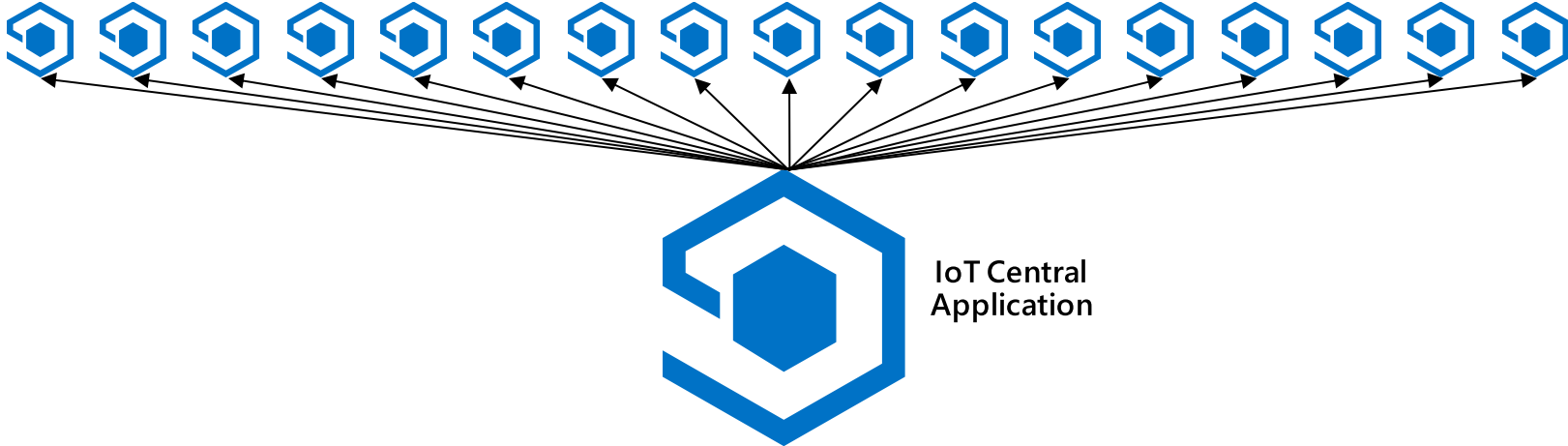


IoT Plug and
Play Support



New 2-tiered pricing
model announced, based
on message volume

Tenants: application instances with isolated devices, data, users & roles



IoT Central

NEW Preview Capabilities



App templates
for Industry Verticals



White labeling
your SaaS – your
brand



Azure IoT Edge
support



Multitenancy
Support



API
Support



IoT Plug and
Play Support



New 2-tiered pricing
model announced, based
on message volume



Power BI



PowerApps



Web and Mobile

App Management
APIs

Device Modelling
APIs

Device Onboarding
APIs

Device Management
APIs

Data & Insights
APIs



IoT Central
Application

IoT Central

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Azure IoT Edge
support



Multitenancy
Support



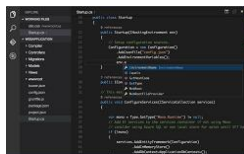
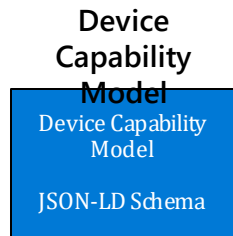
API
Support



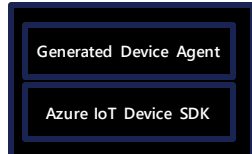
IoT Plug and
Play Support



New 2-tiered pricing
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IoT Plug and Play
Device Software



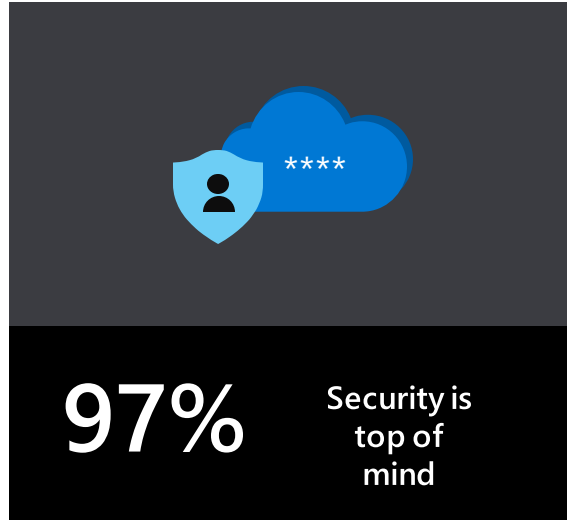
Azure IoT Device Catalog
IoT Plug & Play Certified



Azure IoT Central
& Partner Solutions



The need for turnkey IoT security solutions





Protect all your IoT assets from threats

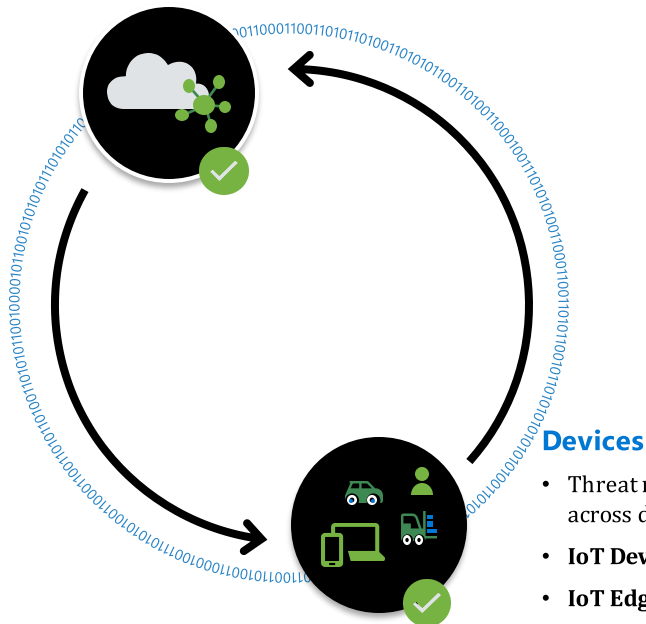


Azure Security Center for IoT:

Security posture and monitoring, alerts, and response

IoT Services

- Security by design in **IoT Hub** and **IoT Central**
- Scalable, policy-based access control
- Standards-based mutual authentication
- Industry-leading reliability and resilience



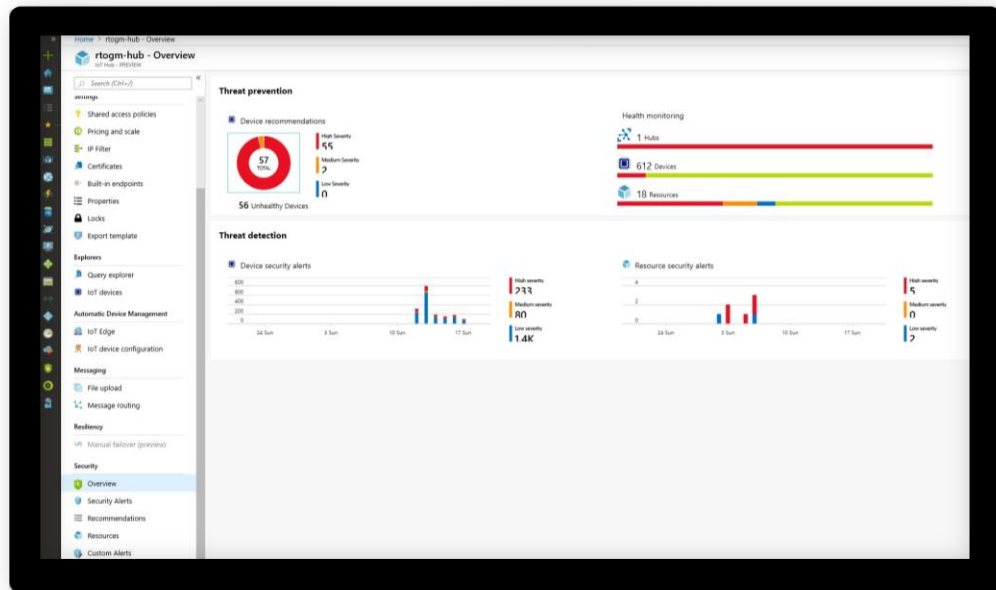
Devices

- Threat monitoring and mitigation across devices
- **IoT Devices**
- **IoT Edge devices and workloads**
- **Azure Sphere**



Azure Security Center for IoT

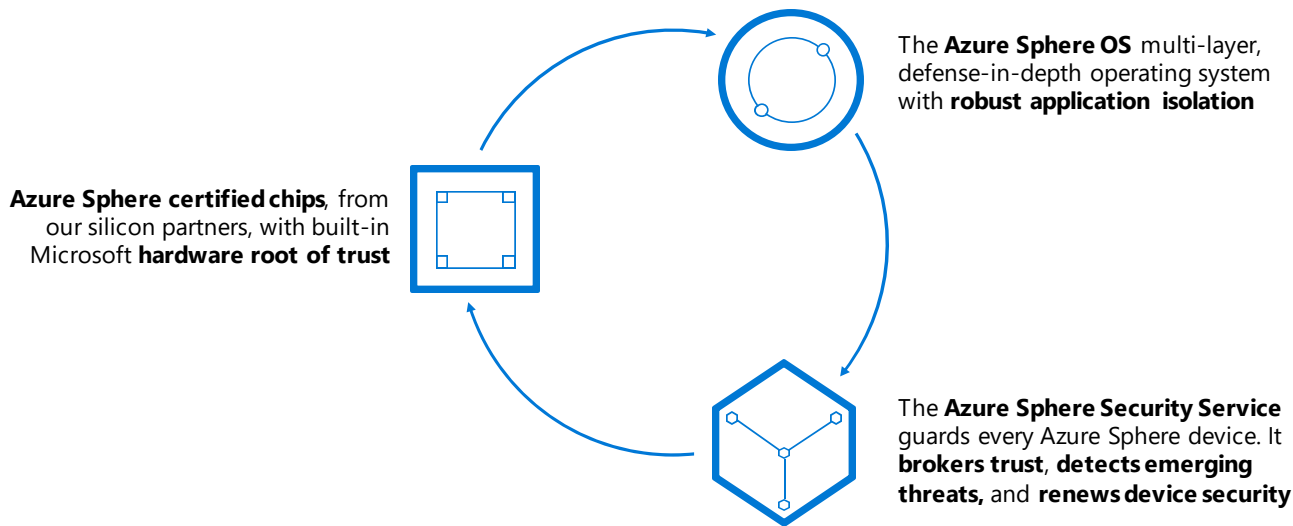
- ✓ **Visibility into security posture** and state of your IoT Solution
- ✓ **Single pane of glass** to manage IoT and hybrid cloud security infrastructure
- ✓ **Actionable, prioritized alerts** to respond to any potential compromises of your IoT solution
- ✓ **Integrate with Azure Sentinel** or other SIEMs to streamline threat mitigation
- ✓ **Define custom alerts** based on advanced queries





Azure Sphere

An end-to-end solution for securing IoT devices. Integrated hardware, software, and cloud services work seamlessly together and deliver active security by default.



Ongoing servicing with over 10 years of security and OS updates delivered directly to each device by Microsoft

Customers



Giving Starbucks the confidence to connect their mission-critical equipment to streamline operations and to deliver quality customer experiences.



Ensuring Gojo's data integrity while monitoring hygiene compliance in hospitals.

LEONI

Helping Leoni secure their intelligent cable systems that manage energy and data



Azure Sphere

Silicon partners



Secured, WiFi-enabled MCU,
available in volume today



Secured crossover application
processor; samples available
Q4 2020



First cellular-enabled Azure Sphere chip,
samples available Q4 2020

Ecosystem partners



Wi-Fi Module
MT3620 Starter Kit
Guardian Module



Dual Band Wi-Fi +
Bluetooth Module



Wi-Fi module
Guardian device



MT3630 Dev Board
MT3630 Mini Dev Board



Wireless I/O Module

Innovation that delivers durable value

- Growing silicon choice to support customers in the diversity of their use cases
- Enable unlocking value from existing/legacy equipment with guardian modules
- Rich hardware ecosystem with development kits & modules to streamline prototyping and implementation
- Developer tools and integration with Visual Studio to accelerate time to market

Please use EventsXD to fill out a session evaluation.

Thank you!